BALANCE SHEET
As at Jun.30, 2014
Unit: VND

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 |  | 3.192.024.790.383 | 2.865.166.180.486 |
| I | Cash \& Cash equivalents | 110 |  | 285.845.870.398 | 166.988.264.275 |
| 1 | Cash | 111 | V. 01 | 153.598.574.190 | 117.588.264.275 |
| 2 | Cash equivalents | 112 |  | 132.247.296.208.00 | 49.400 .000 .000 .00 |
| II | Short-term financial investments | 120 | V. 02 | 3.200 .000 .000 | 3.000 .000 .000 |
| 1 | Short-term investments | 121 |  | 3.200 .000 .000 | 3.000000000 |
| 2 |  | 129 |  | ------------ | --------------- |
| III | Short-term receivables | 130 |  | 302.861.163.178 | 275.646.375.838 |
| 1 | Trade accounts receivables | 131 |  | 173.495.151.635 | 195.265.207.672 |
| 2 | Prepayment to suppliers | 132 |  | 77.178.034.977 | 64.515.762.979 |
| 3 | Short-term intercompany receivables | 133 |  | -------------- | ------------- |
| 4 |  | 134 |  | - |  |
| 5 | Other receivables | 135 | V.-03 | 54.493.916.151 | 18.171.344.772------ |
| 6 | Provision for short-term doubtful debts | 139 |  | (2.305.939.585) | (2.305.939.585) |
| IV | Inventories | 140 |  | 2.533.633.388.954 | 2.359.796.817.078 |
| 1 | Inventories | 141 | V.-04 | 2.533.633.388.954 | 2.359.796.817.078 |
| 2 | Provision for devaluation of inventories | 149 |  | --------------------------- | ------------------ |
| V | Other short-term assets | 150 |  | 66.484.367.853 | 59.734.723.295 |
| 1 | Short-term prepaid expenses | 151 |  | 7.254 .902 .670 | 11.263 .782 .329 |
| 2 | VAT deductible | 152 |  | 15.190.484.348 | 9.669 .030 .241 |
| 3 | Tax and accounts receivable from State budget | 154 | V.---- | 445.234 .062 | 360-096.536 |
| 4 | Other short-term assets | 158 |  | 43.593.746.773 | 38.441.814.189 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 485.842.582.092 | 458.550.308.580 |
| I | Long-term receivables | 210 |  | ---------------- | ---------------1-1- |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 |  | 213 | V.--7 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 55.097.081.131 | 53.431.920.-------19 |
| 1 | Tangible fixed assets | 221 | V. 08 | 43.634.897.448 | 42.235.438.208 |
|  | - Historical cost | 222 |  | 65.235 .371 .170 | 61.479 .370 .262 |
|  | - Accumulated depreciation | 223 |  | (21.600.473.722) | (19.243.932.054) |
| 2 | Finance leases fixed assets | 224 | V. 09 | --------------- | --------------- |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 11.462.183.683 | 11.196.482.021 |
|  | - Historical cost | 228 |  | 14.552.146.952 | 14.012.146.952 |
|  | - Accumulated depreciation | 229 |  | (3.089.963.269) | (2.815.664.931) |


| 4 | Construction in progress | 230 | V. 11 | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | 60.867.617.113 | 60.747.421.834 |
|  | - Historical cost | 241 |  | 78.321.173.991 | 76.486.652.400 |
|  | - Accumulated depreciation | -242 |  | (17.453.556.878) | (15.739.230.566) |
| IV | Long-term financial investments | 250 |  | 277.072.623.345 | 259.657.964.485 |
| 1 | Investment in subsidiaries | 251 |  | -------------160 |  |
| 2 | Investment in associate or joint-venture companies | -252 |  | 157.160 .672 .190 | 161.068.459.330 |
| 3 | Other long-term investments | 258 | V. 13 | 120.507.090.317 | 99.184.644.317 |
| 4 |  | -259 |  | (595.139.162) | (595.139.162) |
| V | Other long-term assets | 260 |  | 91.603.266.674 | 82.983.861.051 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 20.500.484.614 | 16.249.181.413 |
| 2 | Deferred income tax assets | -262 | V. 21 | 66.833 .218 .437 | 63.413 .008 .190 |
| 3 | Others | 268 |  | 4.269.563.623 | 3.321.671.448 |
| VI. | Goodwill | 269 |  | 1.201.993.829 | 1.729.140.981 |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 3.677.867.372.475 | 3.323.716.489.066 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 1.710.086.063.643 | 1.741.546.198.036 |
| I | Short-term liabilities | 310 |  | 1.426.313.043.319 | 1.448.933.978.457 |
| ------1 | Short-term borrowing | 311 | V. 15 | 429.027.991.026 | 510.923 .361 .040 |
| 2 | Trade accounts payable | 312 |  | 67.192.909.976 | 91.836 .606 .748 |
| 3 | Advances from customers | 313 |  | 483.615.104.205 | 364.079.514.205 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 48.473.959.418 | 88.659.783.172 |
| 5 | Payable to employees | 315 |  | 9.089.234.186 | 4.399.721.279 |
| 6 | Payable expenses | 316 | V. 17 | 150.179 .605 .817 | 161.121.245.463 |
| 7 | Intercompany payable | 317 |  | --------------17-1- |  |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V.-18 | 237.234 .244 .849 | 224.226 .587 .977 |
| 10 | Provision for short-term liabilities | 320 |  | ------------189 |  |
| 11 | Bonus and welfare fund | 323 |  | 1.499.993.842 | 3.687.158.573 |
| II | Long-term liabilities | 330 |  | 283.773.020.324 | 292.612.219.579 |
| ---1 | Long-term accounts payable-Trade | 331 |  | -- | - |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | 18.134 .380 .030 | 22.773.779.283 |
| 4 | Long-term borrowing | 334 | V. 20 | 254.584 .853 .145 | 258.784 .853 .145 |
| 5 | Deferred income tax payable | 335 | V. 21 | 11.053.787.149 | 11.053.587.151 |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 1.683.119.706.879 | 1.290.027.045.815 |
| I------ | Capital sources and funds | 410 | V. 22 | 1.683.119.706.879 | 1.290.027.045.815 |
| 1 | Paid-in capital | 411 |  | 1.210.135.230.000 | 955.135 .230 .000 |
| 2 | Capital surplus | 412 |  | 320.844.364.951 | 141.619.520.052 |
| 3 | Other capital of owner | 413 |  |  | - |
| 4 | Treasury stock | 414 |  | (18.359.590.000) | (18.359.590.000) |


| 5 | Asset revaluation differences | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  |  |  |
| 7 | Investment and development fund | 417 |  | 2.---------- | 1.993.219.682 |
| 8 | Financial reserve fund | 418 |  | 7.331.752.628 | 7.260.409.567 |
| 9 | Other fund belong to owner's equity | 419 |  | 3.239.061.699 | 3.459.190.799 |
| 10 | Retained after-tax profit | 420 |  | 157.906.548.302 | 198.919.065.715 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - |  |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | 284.661.601.953 | 292.143.245.215 |
|  | TOTAL RESOURCES | 440 |  | 3.677.867.372.475 | 3.323.716.489.066 |

INCOME STATEMENT
Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 232.525.299.968 | 105.685.260.076 |
| 2. Deductions | 02 |  | 619.756.999 | 1.050.273.119 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 231.905.542.969 | 104.634.986.957 |
| 4. Cost of sales | 11 | VI. 27 | 168.897.120.154 | 70.889.232.183 |
| 5. Gross profit (20=10-11) | 20 |  | 63.008.422.815 | 33.745.754.774 |
| 6. Financial income | 21 | VI. 26 | 7.480.485.738 | 2.337.131.363 |
| 7. Financial expenses | 22 | VI. 28 | 15.375.179.640 | 21.878.778.214 |
| - In which: Interest expense | 23 |  | 11.342.861.288 | 21.627.562.617 |
| 8. Selling expenses | 24 |  | 19.699.016.040 | 12.038.387.081 |
| 9. General \& administrative expenses | 25 |  | 50.870.140.849 | 63.004.999.218 |
| 10. Net operating profit [30=20+(21-22)-(24+25)] | 30 |  | (15.455.427.976) | (60.839.278.376) |
| 11. Other income | 31 |  | 1.700.750.880 | 689.343.274 |
| 12. Other expenses | 32 |  | 672.797.247 | 608.013.967 |
| 13. Other profit (40=31-32) | 40 |  | 1.027.953.633 | 81.329.307 |
| 14. Profit or loss in joint venture | 45 |  | 268.371.179 | 24.468.763 |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | (14.159.103.164) | (60.733.480.306) |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 3.097.946.005 | 1.637.027.349 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | (3.420.210.247) | 535.306.031 |
| 18. Profit after tax (60=50-51-52) | 60 |  | (13.836.838.922) | (62.905.813.686) |
| 18.1 Profit after tax of minorities | 61 |  | 2.990.629.039 | (934.896.538) |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | (16.827.467.961) | (61.970.917.148) |
| 19. EPS (VND/share) | 70 |  | (155) | (678) |

## CASH FLOW STATEMENT

Quarter 2/2014(Indirect method)

| No. | Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1 | Profit before tax | 01 |  | (14.159.103.164) | (60.733.480.306) |
| 2 | Adjustment in accounts |  |  |  |  |
|  | Fixed assets depreciation | 02 |  | 4.872.313.470 | 5.942.753.446 |
|  | Provisions | 03 |  | - | - |
|  | Unrealized foreign exchange difference loss/gain | 04 |  | - | - |
|  | Loss/gain from investment | 05 |  | (4.362.574.538) | (2.017.433.460) |
|  | Loan interest expenses | 06 |  | 11.342.861.288 | 21.627.562.617 |
| 3 | Operating profit before the changes of current capital | 08 |  | (2.306.502.944) | (35.180.597.703) |
|  | Changes in accounts receivable | 09 |  | (37.838.960.274) | (13.834.895.030) |
|  | Changes in inventories | 10 |  | (160.659.143.371) | (89.614.628.445) |
|  | Changes in trade payables (interest payable, income tax payable) | 11 |  | 56.572.396.715 | 143.044.063.198 |
|  | Changes in prepaid expenses | 12 |  | - | 1.276.775.463 |
|  | Loan interest paid | 13 |  | (25.796.641.774) | (20.245.517.537) |
|  | Corporate income tax paid | 14 |  | (29.733.027.867) | (27.029.170.194) |
|  | Other receivables | 15 |  | - | - |
|  | Other payables | 16 |  | (3.111.824.731) | (3.078.438.623) |
|  | Net cash provided by (used in) operating activities | 20 |  | (202.873.704.246) | (44.662.408.871) |
| II | CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 |  | (6.130.522.499) | (6.696.076.819) |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | - | - |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  | (200.000.000) | - |
| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5 | Cash paid for joining capital in other companies | 25 |  | (21.322.446.000) | (5.000.000.000) |
| 6 | Withdrawal of capital in other companies | 26 |  | 4.686.000.000 | $\cdots$ |
| 7 | Cash received from interest, dividend and distributed profit | 27 |  | 6.970.644.057 | 1.992.964.697 |
|  | Net cash used in investing activities | 30 |  | (15.996.324.442) | (9.703.112.122) |
| IIII | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  | 459.000.000.000 | - |
| 2 | Cash paid to owners' equity, repurchase issued stock | 32 |  | - | - |
| 3 | Cash received from long-term and short-term borrowings | 33 |  | 154.384.756.801 | 243.139.063.689 |
| 4 | Cash paid to principal debt | 34 |  | (241.804.793.815) | (189.193.166.514) |
| 5 | Cash paid to financial lease debt | 35 |  | (-..-...........- | - |
| 6 | Dividend, profit paid for owners | 36 |  | (33.852.328.175) | - |
|  | Dividend, profit paid for MINARITY |  |  |  | (4.773.220.000) |
|  |  | 40 |  | 337.727.................. | 49.172.677.175 |
|  | Net cash during the period ( $50=20+30+40)$ | 50 |  | 118.857.606.123 | (5.192.843.818) |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 166.988.264.275 | 113.501.746.859 |
|  | Influence of foreign exchange change | 61 |  | - | - - |

